

Asiacell Telecommunication (TASC) financial statements for the 1st Q 2020 results compared to 1st Q 2019 and final 2019:

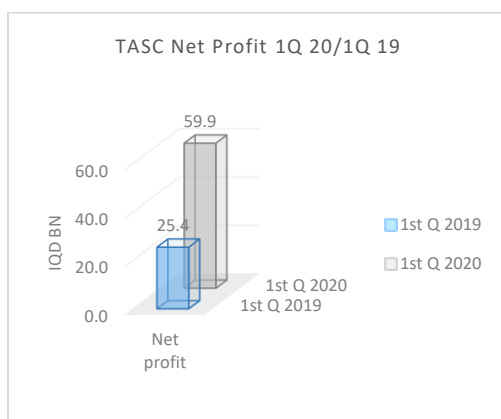
Introduction

Asiacell is the first mobile telecommunications company in Iraq established in 1999. In August 2007 Asiacell bid and win a 15-years license to become the GSM telecom operator in Iraq.

In July 2020 The Iraqi Council of Ministers approved the renewal the license of the Iraqi mobile operators (Asiacell, Zain Iraq, and Korek Telecom) for 8 more years to 8/30/2030 and granting them a license to operate 4G services starting from 01/01/2021 with a total cost for this license by \$ 233.6m.

Today Asiacell is one of the Affiliated Companies to OOREDOO group the 3rd largest regional telecom groups in the Middle East as Forbes 2020 with sales of \$ 8.2bn and profits \$ 611m, assets \$ 24.2bn, market value \$5.2bn.

- Revenues grew to IQD 357bn in 1st Q 2020, up from IQD 351bn in 1st Q 2019.
- The company maintained a healthy *EBITDA margin of 44% in 1st Q 2020, while *EBITDA grew to IQD 154.2bn, marginally up from IQD 153.5bn reported for the same period last year.
- Net profit attributable to company shareholders in 1st Q 2020 grew with a big jump by 135% to reach IQD 59.9bn, significantly up from IQD 25.4bn in 1st Q 2019.



- Asiacell's customer base increased by 5% to reach almost 15 million customers at the end of 1st Q 2020 with a total market share of 43% in Iraq.
- Asiacell supported the government calls to stay at home by delivering SIMs & scratch cards to customers' doors through mobile buses. Customers also benefited from extended payment plans during the period to help ease the burden on their finances.

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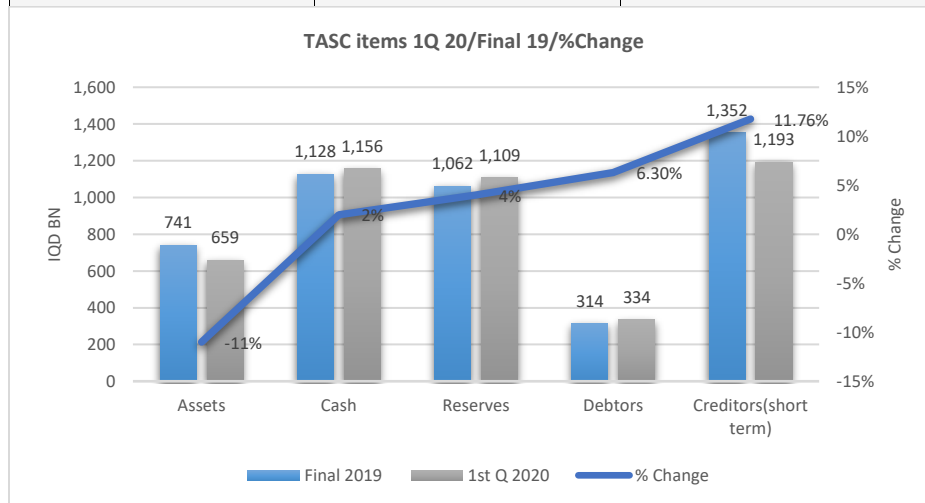
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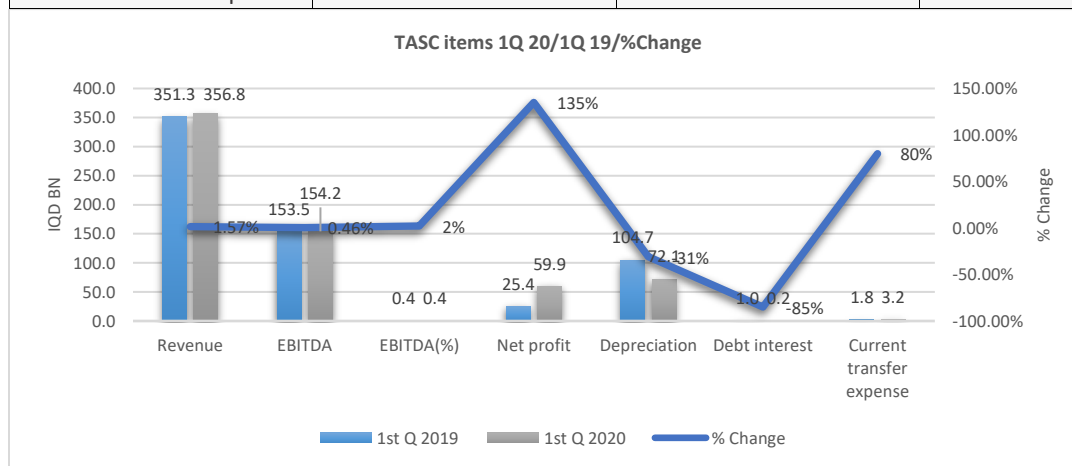
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- The company continued to support communities across Iraq by donating to the Iraqi government and to the government of the Kurdistan Autonomous Region to manage the current crisis as well as extending an education campaign across its social media channels and through recorded call announcements encouraging citizens and residents to stay at home.
- The company has an extensive network of 83 leading distributors and over 6,000 individual points of sale across the nation. It also operates 38 branded outlets and is set to unveil a national network of franchised stores. The service network is supported by four regional call centers, offering 24/7 assistance to customers in Arabic, Kurdish, and English. Asiacell has been recognized as one of Iraq's leading brands across all industry sectors by Altai.
- As in the past, the company has Approve to distribute 100% cash dividends in the last GA meeting for the year ended of 2019 with a dividend yield 14.28%.

Financial Highlights	Final 2019	1 st Q 2020	% Change
Assets	741	659	-11%
Cash	1,128	1,156	2%
Reserves	1,062	1,109	4%
Debtors	314	334	6.3%
Creditors (short term)	1,352	1,193	11.76%



Financial Highlights	1 st Q 2019	1 st Q 2020	% Change
Revenue	351.3	356.8	1.57%
*EBITDA	153.5	154.2	0.46%
*EBITDA (%)	0.43	0.44	2%
Net profit	25.4	59.9	135%
Depreciation	104.7	72.1	-31%
Debt interest	1.04	0.155	-85%
Current transfer expense	1.76	3.2	80%



*(EBITDA): Earnings before interest, taxes, depreciation, and amortization.



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